## 1. 🥅 MY GOAL

Set yourself a fun goal! I want to earn \$\_\_\_\_\_ by [date] So I can: \_\_\_\_\_\_ (E.g. Buy a skateboard, save for a school trip, donate to the SPCA, launch a new idea)

#### 2. 🧠 BRAINSTORM

Good businesses solve a problem or make life more fun!

- What do people always need or ask for?
- What do I love doing?
- What's missing in my neighbourhood or school?



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#### 3. 💡 MY BUSINESS NAME

Think of something fun, catchy, or cool that tells people what you do! Tip: Try combining your name + what you're selling. E.g. Max's Mowing, Sweet Treats by Ruby, Crafty Kids Co.

#### 4. 📦 WHAT I'M SELLING

What are you going to sell or do for people? It could be a product (like cookies, art, slime) or a service (like dog walking or car washing).

My product/service is:

Why people will love it:

#### 5. 🎎 WHO IT'S FOR

Who are your ideal customers? (These are your "target audience.")
Grown-ups who like treats
Kids who love toys
Busy neighbours who need help



## 6. WHAT I NEED TO GET STARTED

Write down everything you'll need and how much it will cost.

ITEM:	HOW MANY?	COST (EACH):	TOTAL:



Add it all up!



#### 7. 🌜 WHAT I'LL CHARGE

How much will you sell your product/service for? Make sure it covers your costs and leaves a little profit!

#### 8. HOW I'LL SPREAD THE WORD

- How will people know about your business?
- V Posters
- 🔽 Word of mouth
- 🔽 Parents' social media
- Making a logo or flyer
- Asking friends/family

